

# PROTEX

Consulting Services, LLC.

FIRE AND SECURITY  
ENGINEERING TECHNICAL SERVICES  
623-910-0376

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Subject: Letter of Recommendation for Mr. Joe Menke and Electronic Security Concepts

To Whom It May Concern:

I have worked alongside of Joe Menke and ESC for nearly fifteen years now in the Security and Fire Protection Industry. ESC was initially awarded the Phoenix Indian Medical Center project for the complete retrofit of and addition to the existing security, CCTV and access control alarm system. The project included the retrofit of a stand-alone, hard-wired panel to a campus wide WINPAK PRO; network access control system. I generated the original specifications, conceptual drawings, scope of work and sequence of operation for the project.

From the inception of the project, ESC took complete control. They continually displayed superior skills in design, code compliance, project management, programming, installation management, engineering, handling contracting issues and all other tasks associated with the project.

The retrofit was a complete success with ESC on the project. The final testing with the authority having jurisdiction went very well and our customer was very satisfied with the overall project experience.

ESC was then awarded several additional projects with the Department of Health and Human Services (direct hire and through general contractors) and I was assigned as special systems consultant on the projects. Government projects included several additions to the Phoenix Indian Medical Center, Whiteriver Hospital, Hopi Health Care Center, Parker Indian Hospital, San Carlos Health Care Center, Desert Visions Youth Treatment Center, and they are presently providing the same outstanding service on the new installation at the Fort Yuma Health Care Center. All the projects listed have been completed on budget and on schedule with the customers 100 % satisfied.

I have been in this industry for nearly 30 years and have worked on hundreds of projects in several states; ESC is definitely the best in this field. I would highly recommend them for any project or any application they are applying for.

James E. Gietl CET  
*James E. Gietl*  
President