

Date: 7 July 2017

Subject: Letter of Recommendation
Joe Menke, Electronic Security Concepts (ESC)

To Whom It May Concern:

I have worked with Joe Menke and Electronic Security Concepts since 2006, while employed with the Arizona Department of Public Safety as the SGT/Security Unit Supervisor in charge of physical security of all DPS buildings and property in the state, until my retirement in October 2016. During my tenure, the company provided system design expertise, repair and maintenance, and installation and sales of card access systems and electronic vehicle gate security systems, video surveillance systems, intrusion detection alarm systems, and fire alarm systems throughout Arizona, not only for DPS but for the AZ Department of Transportation (ADOT), the Department of Corrections (DOC) and for the Veteran's Administration as well. Both management and technician personnel have maintained proficiency and the required certification to meet state requirements and regulations, and to secure a state contract as a contractor/vendor of security equipment and systems. They also met the required background investigation requirements to provide sales, installation, repair and maintenance of security systems for the AZ Counter-Terrorism Information Center (ACTIC).

I highly recommend ESC to be licensed to provide fire & security equipment sales and service. Please feel free to contact me at (623) 512-6200 for any questions that you may have regarding this recommendation.

Sincerely,



David R. Stratton
Retired SGT/Security Supervisor