



Cherokee County Airport

KCNI Terminal: 678.454.2090

1351 Bishop Rd. Ball Ground, GA 30107

Maintenance: 770.479.6389

Email: fly@ssaviation.us

Date: November 13, 2020

RE: Letter of Reference for Rick Teal @ Place Services Inc.

To Whom It May Concern:

I have had the pleasure of working with Rick Teal at Place Services on several Aviation Projects here at the Cherokee County, Georgia Municipal Airport, And I can recommend them highly, and without reservation.

Those projects included The Airport Terminal, Flight School, and Professional Offices and meeting rooms, as well as the 20,000 sq ft Maintenance hangar with supporting management offices, equipment and parts storage rooms, as well as 2 additional aviation storage hangars totaling 50,000 sq ft combined.

Throughout the course of the projects we have worked on together, Mr. Teal and his leadership team were always consummate professionals. They paid excellent attention to the project at hand, and joined with us as a member of the development, design, and construction team from the due diligence phase through construction and final Certificate of Occupancy.

Their attitude was one of "we are a team" approach, value engineering to assist with staying within budget, and problem solving. If the intention was there in the drawings, they assumed it was part of the contract. The result was not a contractor searching for change orders, but a contractor who acted as a business partner and requested few change orders. And those were the result of client requested changes or additions.

On the job site, the staff was professional, conscientious, applied top notch safety protocol, and paid close attention to detail and quality. The result was that their overall quality of project management and workmanship was excellent.

I certainly will continue to work with Place Services on future projects, and will also be recommending them to colleagues on future projects.

Regards,

A handwritten signature in black ink that reads "Jimmy Garland". The signature is written in a cursive, flowing style.

Jimmy Garland

President