



CORPORATE OFFICE

5857 Fisher Road
East Syracuse, NY 13057
Phone: (315) 433-9045
Fax: (315) 433-9047

UPSTATE NEW YORK

311 Rotterdam Industrial Pk.
Building 3, Bay 1
Schenectady, NY 12306
Phone: (518) 355-9617
Fax: (518) 355-9813

WEST COAST

16395 Chino Corona Road
Chino, CA 91708
Phone: (909) 606-4225
Fax: (909) 606-4227

SOUTHERN

6741 Satsuma Drive, Suite A
Houston, TX 77041
Phone: (281) 822-0000
Fax: (281) 822-0004

www.ersi-usa.com

May 18, 2016

Judy Taylor
Chutes International
4400 Austin Lane
White Plains, MD 20695

Re: **Hotel Syracuse Historic Renovation Project
Steel Debris Chute Rental**

Dear Judy,

We are sending you this letter regarding the steel debris chute we rented from you (Chutes International) for the Hotel Syracuse Historic Renovation Project located in Syracuse, NY. The project involved what was essentially an interior gut of a 13 story Hotel originally built in 1922. The demolition materials consisted mainly of plaster ceilings, terra cotta block and concrete.

During the bidding phase I had contacted several firms for debris chute rental quotes. Each quote I received was for plastic chutes.

As we had learned from many previous projects with these types of building materials scheduled for demolition, plastic chute sections wear out very quickly, most times daily.

Once we were awarded the demolition scope of work I started searching for a better debris chute system. This was where I first discovered Chutes International and their steel chute. My first thought was that this would be double the cost of the plastic chute quotes I had received. I almost didn't contact them. I finally decided to give Chutes a call and was pleasantly surprised to find the rental, setup and take down costs to be much less than the plastic chutes.

We entered into a rental agreement with Chutes and the chute was installed in February of 2015. Our demolition scope was completed in September of 2015. The General Contractor was so impressed with the chute that they took over the rental to use for their rebuild. The chute was taken down April of 2016.

I personally have never used a better debris chute. I was told multiple times by our crew as well as the General Contractor that the debris chute was worth its weight in gold. There was never a single problem with the chute. I will always turn to Chutes International for our debris chute needs in the future.

In closing, just a big thanks to you Judy, Shane and Steve and the rest of your team at Chutes International and we look forward to working with you again in the future.

Sincerely,

Michael Loucks
Sr. Project Manager
Mike@ersi-usa.com