



We build strength, stability, self-reliance *and* shelter.

April 28, 2021

To Whom It May Concern:

Schooley Mitchell of Louisa has been Habitat for Humanity of the Tri-State's cost reduction specialist for the past year. During this time, Schooley Mitchell has saved us money on our cellular account, as well as our landline and internet account, with more savings to come. Schooley Mitchell has shown us a plan for changing our hosted VoIP services that we will implement when our current provider's contract ends. Schooley Mitchell is going to help us set up the phone system at our second ReStore location at no additional cost to us (cost and time savings).

Schooley Mitchell has saved us money on taxes that we should not have been paying to various vendors as a nonprofit organization (501c3). The recommendations that they made to us for our cellular account have helped us out with expenses and were common sense solutions.

Other services that Schooley Mitchell has made recommendations are for our IT services and provider at a cost savings of 24% and dumpster/trash removal expenses. To achieve these cost savings, Schooley Mitchell did most of the work thus saving us time and expense. The process was easy for us and I appreciate our partnership with them.

I would highly recommend Schooley Mitchell to for profit, or not for profit entities, to help control costs in the different categories that they cover.

Sincerely,

A handwritten signature in blue ink, appearing to read "David L. Michael".

David L. Michael

Executive Director/CEO