



LAFAYETTE COLLEGE

Office of Physical Planning and Plant Operations

November 1, 2001

Mr. Barry Miller
President
Miller, Miller & McLachlan Construction, Inc.
1975 Rockdale Road
Slatington, PA 18080

Gentlemen:

We would like to express our appreciation to you and your company for the work performed on the South College Residence Hall project. From the beginning your company was an asset to this project.

Even after you successfully bid the project you were open to converting the project to a Construction Management agreement with a GMP. Your initial value engineering helped us save \$235,580 and subsequent value engineering and cost savings amounted to an additional \$154,994. This represented over 8% cost savings on the project.

The South College Residence Hall Renovation is the first time the College has allowed work of this magnitude to be completed while students occupy another portion of the building. Our shortage of student housing made this an additional and necessary challenge to this project.

Miller, Miller & McLachlan's ability to maintain all utilities as well as meeting all security and fire requirements throughout the project re-emphasized our confidence in your company.

It was also gratifying to hear about that OSHA's surprise inspection resulted in no citations on this multi-employer construction site. Your company's safety record is a definite asset on our projects.

Miller, Miller & McLachlan's ability to communicate via email and other means, sending pictures and drawings back and forth with the project architect in Baltimore assured that we got quick and accurate service from them.

Your knowledge of the college's standards assures that we will achieve the quality desired even when it is not represented in the drawings and specifications.

President Rothkopf's wife, Barbara commented at the dedication ceremony "...that she and President Rothkopf appreciate your company's attention to detail and the high quality of all the projects you construct for the college."

Finally, nothing speaks higher about our confidence in your company's ability than our desire to work with your company on an ongoing basis. Miller, Miller & McLachlan has continued to show the characteristics we look for such as being cost effective and concerned with the quality of the end product. You understand and appreciate our time line demands. Your flexibility has contributed to maintaining harmony during projects that require work to interface with many of departments within the college.

Thank you again. You can be assured that all of us Lafayette College look forward to working with you and your company more in the near future.

Sincerely,

Bill Stank