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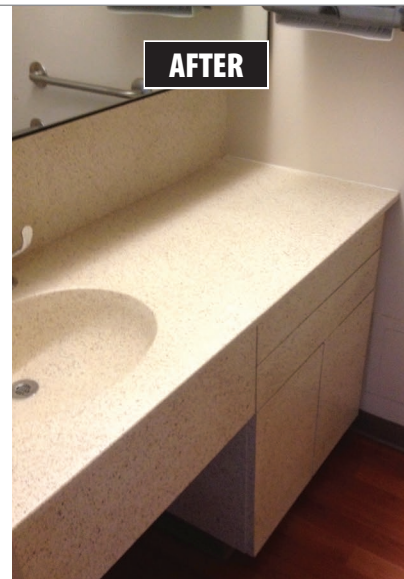
COMMERCIAL SERVICES

CASE STUDY

## Baptist Memorial Hospital, Memphis, TN



# Miracle Method Helps Reduce Hospital Renovation Costs and Improve Patient Safety



## The Problem

As Baptist Memorial's patient population aged, the hospital's bathtubs were becoming a liability for older patients who had difficulty stepping over the tub's steep sides. A five-year plan to remove 400 tubs and modify plumbing was projected to cost 12 million dollars. Much of that cost would be for demolition of existing tubs, tile and plumbing. Complicating matters was the building's vertical plumbing design. Any plumbing work done in one bathroom would close all the bathrooms above and below. The hospital tasked their Director of Facilities Services to find a cost and time saving alternative to renovation.

## The Miracle Method Solution

The Director saw the Miracle Method Easy Step® tub to shower conversion demonstrated at an American Society of Healthcare Engineering Conference, (ASHE). The Easy Step is a 24" x 9" deep step-through modification of existing bathtubs. It became immediately evident that the Easy Step would eliminate the expense to remove the tubs while effectively turning them into safer, easy access showers.

An arrangement was made to have an Easy Step installed as a test and the tub and surround refinished by Miracle Method in a Natural Accents® stone-look finish. Hospital management agreed that the Easy Step met their safety and upgrade goals, eliminating the need for costly demolition and replacement renovation.

## The Result

Miracle Method installed 400 Easy Steps and refinished the 400 bathtubs and surrounds. The cost savings also allowed for upgrades to the bathroom vanities. Miracle Method's process helped Baptist Memorial save nearly 9 million dollars and cut two years off the original 12-million dollar, five-year renovation budget. Impressed with the overall process, Baptist Memorial continues to call on Miracle Method to save them additional money and time.

Contact us to schedule an on-site review & quote:

**1-888-741-3511**

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