



COMMERCIAL SERVICES

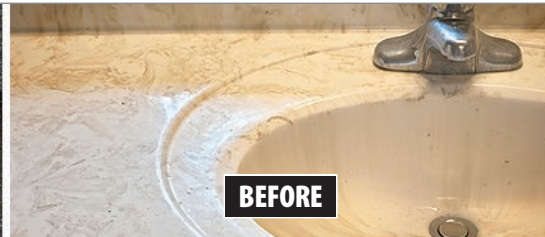
CASE STUDY

TierraVISTA – A Lend Lease Community

Miracle Method Provides On-Call Support to Lend Lease Military Housing



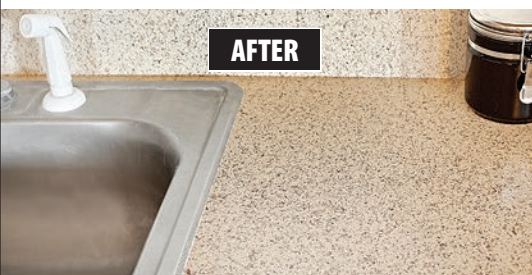
BEFORE



BEFORE



BEFORE



AFTER



AFTER



AFTER

Miracle Method transforms dated kitchen countertops and bathroom vanities to pristine, like new condition.

The Property

Tierra VISTA Military Housing at Peterson AFB, Colorado Springs, CO and Los Angeles AFB, San Pedro, CA.

The Problem

Lend Lease is a major provider and manager of Military Family housing at installations throughout the United States. Lend Lease's partnership program with all branches of the US Military includes not only developing and building these communities, but renovation and maintenance. The turnover in these homes is higher than average due to military changes in assignments and with each move, the homes are returned to pristine condition. Lend Lease was in need of a process that could affordably update kitchen countertops, vanities, bathtubs and tile surrounds on an as needed basis from a vendor that could conform to stringent on base work regulations.

The Miracle Method Solution

Miracle Method Colorado Springs was contacted to survey the properties and offer solutions for the various needs. A performance demo was arranged to illustrate Miracle Method's process and ability to meet and exceed Lend Lease's standards. The test not only proved Miracle Method's technical ability and product durability, but also illustrated the cost savings to Lend Lease vs. replacement costs.

The Process

Vendors working on military bases have to conform to higher operating and safety standards, and technicians must have backgrounds checked and attend required safety classes. Insurance certificates were provided and Miracle Method became an authorized vendor. This process was not difficult because unlike independent refinishing companies, Miracle Method offices are required to meet similar standards and practices. A program was put in place establishing pricing, standard colors, minimum response and turn around times.

The Results

Miracle Method of Colorado Springs continues to be an on-call provider at Tierra Vista for surface refinishing needs. The Director of Maintenance for Tierra Vista at Peterson AFB also supervises the Lend Lease sister Tierra Vista community at Los Angeles AFB in San Pedro, CA. Based on the success of work done in Colorado Springs, a similar program was put in place to maintain homes at the LAAFB community.

Contact us to schedule an on-site review & quote:

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