

January 21, 2013

To Whom It May Concern:

It is with great pleasure, and without reservation that I gladly endorse H.A. Dorsten, Inc. for the Associated Builders and Contractors annual award. Throughout the entire project, the H.A. Dorsten team demonstrated a level of excellence, professionalism, and integrity, as well as a good old fashioned hometown hospitality that quite frankly, is absent in many companies today.

PCS Nitrogen Ohio, L.P. is a nitrogen division of Potash Corp, and since we are a chemical plant, we are governed by Federal regulations, making our policies, procedures, and safety standards exponentially more demanding than most typical construction initiatives. H.A. Dorsten welcomed this added challenge, and wasted no time instituting proactive metrics to comply with our very stringent protocols. This kind of diligence afforded them an excellent grade in our ISNetwork (contractor grading system), and an outstanding safety milestone.... 120,000 total project man-hours without a Lost Time injury. This is an incredible achievement, given the number of sub-contractors involved, and the diversity of crafts represented!!

Additionally, there were many difficult and complex elements associated with the design and construction of a "Safe Haven" office building complex. That, coupled with the uniqueness of the architecture, the unusual owner demand for attention to every detail, and the endless accommodation of owner changes & additions, made this project especially challenging. However, the H.A. Dorsten team exhibited remarkable patience, extraordinary diligence, and a "can do" attitude that made the whole experience very enjoyable!! It was truly an honor and pleasure to work with the entire staff at H.A. Dorsten, and without question, we could not have achieved the same level of success without their contribution to the project. Thank you H.A. Dorsten!!

Sincerely,


Les Kohli

Project Manager

PCS Nitrogen Ohio, L.P.