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Date: 4-24-13

For: Cox Fire Protection Inc  
7910 Professional Place  
Tampa FL 33637

RE: Bank Reference Letter

I have had the pleasure of knowing and working with Linda and Ron Cox for a couple of years now. Having worked with hundreds of clients over my years in banking, I can say with certainty that I have yet to meet and partner with any other business owners of the same caliber. The owners manage Cox Fire Protections financial capacity very conservatively and have consistently built the balance sheet and equity in the company up over time as a result, which has enabled them to essentially self fund all work. Ron and Linda are always planning for the future years and backlog of jobs to ensure that they meet their commitments and provide a finished product for the end user that they can be proud of.

Everyone on the team seems to share the same beliefs and ethical standards which in large part might be why the company has been so successful throughout the years. Like most contractors, Cox Fire experienced a couple of tough years, but due to the senior managements strategy and business philosophy the company was limitedly affected and came out stronger than before. Linda, Ron, and Scott Cox are all actively involved in the community and have continued to give back over the years.

I feel as though it is very rare to come across such great people and I am very thankful to call myself their banker. Please feel free to contact me anytime if you would like to know anything else.

Thank you,

A handwritten signature in black ink, appearing to read "E. M. Moochnek", written in a cursive style.

Eric Brandon Moochnek  
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