Shambo & Associates, LLC 7684 W Wildflower Crest Way Tucson, AZ 85743 (520) 603 0563

October 28, 2014

To Whom It May Concern:

It is my pleasure to recommend the services of Native Tele-Data Solutions to you. The company offers top-notch quality and service. We were extremely happy to have had the opportunity to work with Gary Steeber and his team.

One project in particular illustrates their attention to detail and concern for quality. In July 2009, my company hired Native Tele-Data Solutions, Inc. for the installation of a FLIR camera for the Customs and Border Patrol in Ajo, AZ. The scope of work included all equipment, tools, labor and transportation to modify and install (1) Government supplied FLIR Model Ranger III day/night PTZ camera bundle. This required Gary Steeber and his team to submit the project's requirement to FLIR's engineering department for feasibility of a proposed modification to establish the pathway and design camera, external power supply and structured cabling system. As a result, this project was completed on time, and within the proposed budget.

Please consider Native Tele-Data Solutions, Inc. for the education cooperative for Structured Cable Systems. I recommend them and look forward to working with them again.

Sincerely,

Tom Shambo

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