

October 20, 2014

Re: Letter of Reference – Native Tele-Data Solutions -Proposal for Structured Cable Systems

To whom it may concern:

This letter is written on behalf of Native Tele-Data Solutions to fulfill the requirements of award of your contract for structured cable systems. My name is Marcus E. Jones, R.A., Program Coordinator for the Architectural and Engineering Department of Tucson Unified School District. We have worked with Tele-Data Solutions many times and have always been very pleased with the final projects that resulted. In the more recent years, the District has in the middle of a \$235m Bond Program. Native Tele-Data Solutions was utilized to handle many cabling projects on both new constructions and renovation projects.

To provide a specific example, Native Tele-Data Solutions served as the cabling contractor on an new classroom building on the campus of our Pueblo Garden K-8 School last year. The basic construction was manufactured units with final construction completed on site. This presented the cabling contractor the obstacles of working with the manufacturer's layout and construction while meeting the rigid requirements of a large school district's Technology Department. As stated Native Tele-Data Solutions preformed excellently on the project. This project with finished up in the last school year, is just one of the many projects they completed over the past years.

I would be happy to provide additional information either by email, marcus.jones@tusd1.org , or by phone 520-225-4882. It was a pleasure to work with Native Tele-Data Solutions and I am more than happy to recommend them to others.

Sincerely Yours,



Marcus E. Jones, R.A.
TUSD Architecture and Engineering