

TE Connectivity TOP GUN Program PO Box 3608, M/S 161-07 Harrisburg, PA 17105-3608 Office Tel (+1) 301-829-3908 Email: dwilcher@te.com www.te.com

January 11, 2012

To whom it may concern,

Native Tel-Data Solutions headquartered in Tucson, AZ is a valued charter member of the TE Connectivity – Enterprise TOP GUN program. Their dedication to quality and customer service has developed their business as well as enhanced TE Connectivity - AMP NETCONNECT'S reputation in the marketplace.

Before a firm can become a member of the TOP GUN program they must complete an extensive approval process. The process includes comprehensive training on AMP NETCONNECT product and procedures, completion of a business plan, and verification of federal government contract vehicles and credentials. Each TOP GUN firm is carefully selected by our field sales force based on their reputation and presence in the Federal marketplace. As part of the program, they are trained on our latest, forward thinking solutions to meet the needs of our government such as Optical LAN Solutions, 10 Gig, Secure Fiber and Copper, and Managed Connectivity.

We have an excellent working relationship with Native Tel-Data Solutions and we are confident that you will be pleased with the service they will provide. If you have any other questions about this company please feel free to call me.

Sincerely,

TE Connectivity

Dick Wilcher

Manager - Federal Government Business Development

**Enterprise Networks** 

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