



December 20, 2012

To: Jim Harnden
The Blue Book
5001 American Blvd., Suite 825
Bloomington, MN 55437

Re: The Blue Book

Jim,

I sure appreciate your continued efforts you have put forth for Muska Electric Company. Your efforts have definitely created numerous opportunities that would have otherwise been passed by and unheard of.

Muska Electric Company has been operating in the Twin Cities market since 1919 and has found great success in our repeat business from our customers. Since signing up with the Blue Book 5 years ago we utilize the Blue Book on a daily basis and are continuing to utilize its presence in this market with success. The Blue Book has been consistently increasing its client base and providing the exposure we need to have with all the new players in town.

Your drive and vision to expose Muska Electric in this market has been delivered, and has continued throughout our partnership. We look forward to many years of business development and exposure.

Sincerely,

Ted R. Olson

Ted R. Olson
Chief Estimator