

CROSS CREEK CONSTRUCTION, LLC.

COMMERCIAL CARPENTRY CONTRACTOR

An EEO Employer

25575 102 ½ St. NW, Zimmerman, MN 55398 * Office (763) 856-0487 FAX (763) 856-6203

May 23, 2012

RE: The Blue Book

To Whom It May Concern:

I have given the local office of The Blue Book permission to use this letter whenever they are talking to a potential new user because I really appreciate the services they offer. Whether you are a subcontractor like us, or a general contractor or supplier you really should be using Blue Book. Of course big plus, as far as we are concerned, is the amount of relevant bid invites we receive has increased enormously since we joined The Blue Book however, that is only a part of the great services available. Their plan room is the easiest to use and the quickest way to review plans before you bid. Most of the time I prefer using The Blue Book to download plans even if I can get them from other sources. They also offer an easy to use way of filtering your bids to make sure you are seeing the bids that fit you best. Another excellent benefit to using The Blue Book is that their product provides subs a way to effectively interact with the general contractor beyond just receiving bid invites. You can use The Blue Book to let them know how much you appreciate their bid invite whether you bid their project or not. Using The Blue Book has increased our presence in the market place and has actually provided new sources of work for us. For the money, you can't miss!

Sincerely,

Gary Sheppard

Gary Sheppard
Project Manager