



**CONCRETE & MASONRY, INC.**

*Commercial/Industrial*

RICK MEHRWERTH  
Home: 320.252.8072  
Office: 320.257.0405

5123 Shadowwood Drive NE • Sauk Rapids, MN 56379  
e-mail: mehrwerthconcrete@yahoo.com

Cell: 320.980.4575  
Fax: 320.259.0960

February 21, 2012

Bria Kirkpatrick  
The Blue Book of Building & Construction  
5001 American Blvd.  
Bloomington, MN 55437

Dear Bria,

Thank you for taking the time to go over some of the Blue Book updates with us. Mehrwerth Concrete has just renewed our Blue Book program and we are looking forward to the projects and connections it brings us. We have won many projects through the Blue Book and are currently working on a Wedding Day Diamonds project we got from you.

We also make good use of some of the tools you have, like View360, which makes my take-offs and mark-ups really easy. The On-line Plan Room is also really easy to use and we always promote it to GC's that don't use it now.

We look forward to seeing you at this year's GC Showcase. We made some great connections last year!

Sincerely,

Brad Studenski  
Mehrwerth Concrete & Masonry  
Estimator