



To: Todd Schnard Ref: Steve Beglane

Dear Todd,

My name is Charles Jewett and I am the IT Project Manager for Lennar Corporation on the east coast.

I was responsible for managing the IT related process of relocating the current Lennar division to the new location in the Altamonte Springs area. During this process I recommended that Blackbox perform the cabling project at this new location. Due to my previous experiences in Florida with Francis Guerra and the Miami based Blackbox team on various other projects was the reason for my recommendation again. I have to admit that dealing with the Blackbox team has always been great but every once in a while some guy stands out and deserves special recognition.

My experience in working with Steve Beglane was one that my team and I would call a performance that was out of the ordinary. From his professional attitude, organization of his team and project to his continuous going beyond the call of duty to satisfy my requests, which at times could be at the last minute. Steve's response was "Don't worry Mr Jewett, we will take care of it", and they did everytime!!!

In Closing, I would like to say to the management team at Blackbox that it was a true pleasure working with Steve and I look forward to working with him and his team on future projects!!!

Sincerely

Charles H. Jewett Jr.
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Lennar Corporation
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East Coast