



March 2014

Don Guthrie  
Wayne's Roofing  
13105 Houston Road  
Sumner, WA 98390



Dear Don,

On behalf of Carlisle SynTec, I would like to congratulate you and everyone at Wayne's Roofing for recently receiving Carlisle's 2014 Excellence in Single-Ply (ESP) award. One of the most prestigious awards in the commercial roofing industry, ESP was created 17 years ago to identify and reward Carlisle's most successful contractors. ESP status is given out annually to a small percentage of Carlisle's most dedicated and professionally minded applicators. Selection into this elite group is based on a company's volume and quality of Carlisle single-ply roofing systems.

Wayne's Roofing has installed and warranted 3,974,564 square feet of Carlisle's single-ply roofing systems over the years and has completed 122 Perfect 10 installations as judged by Carlisle's final inspection process. It is obvious that your company is committed to installing Carlisle's roof systems with the utmost care. Your continued support of the Carlisle brand is greatly appreciated.

It is this dedication to quality, coupled with the sheer volume of your installations that has allowed Wayne's Roofing to receive the ESP distinction. You are one of a select group of authorized applicators that has received this honor, solidifying your elite status within our contractor recognition program.

Carlisle is grateful for the strong partnership we share with Wayne's Roofing and we appreciate the hard work and dedication you have put forth, not only in 2013, but in previous years as well. Once again, I would like to congratulate you on your latest achievement and wish you the best moving forward.

Sincerely,

A handwritten signature in black ink that reads "Nick Shears".

Nick Shears  
Vice President  
Sales & Marketing