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E&I COOPERATIVE SERVICES PRESENTS ANNUAL BUSINESS PARTNER AWARDS

Southwest Contract, B&H Photo, ESM Solutions, and Wayne’s Roofing Honored for Exceptional Contributions

JERICHO, N.Y. — E&I Cooperative Services (E&I) has honored the outstanding achievements of its business partners with the presentation of its annual Business Partner Awards. The awards were presented to business partners who—through their dedication to excellence, continuous improvement, and innovative practices—deliver world-class service to E&I’s membership community.

The award winners are as follows:

- **Foundation Partner Award:** Southwest Contract
- **Partner of the Year:** B&H Photo
- **New Partner:** ESM Solutions
- **Regional Partner:** Wayne’s Roofing

“It is with honor and privilege that we recognize each of these business partners for the superior commitment they have shown to our membership,” said Tom Fitzgerald, CEO, E&I Cooperative Purchasing. “With such high importance placed on our business partner relationships, we appreciate the remarkable level of service each of these organizations has provided. Each has exceeded our expectations in terms of quality, performance and customer service.”

Nominees were identified by an internal team of E&I representatives, and were evaluated based upon a number of criteria including the contract utilization and member purchases, the business partner’s dedication to new member acquisition, programs and level of service provided to members, and member satisfaction.

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The recipients were recognized at the E&I Member/Supplier Mixer held during the National Association of Educational Procurement (NAEP) Annual Meeting in Atlanta, Georgia. For more information about the E&I Business Partner Awards, please contact Sabra Schell, E&I Vice President of Marketing, at 631.630.8234, or sschell@eandi.org.

About E&I

E&I Cooperative Services (E&I) is the member-owned, not-for-profit sourcing cooperative delivering expertise, solutions and services to education and related institutions. E&I provides members with access to a diverse portfolio of competitively awarded contracts, electronic procurement platforms and consulting services to help them source effectively. By leveraging the knowledge and expertise of more than 3,400 member institutions, E&I helps members reduce costs and optimize supply chain efficiencies. The Cooperative's member-driven competitive solicitation process meets generally accepted procurement standards across the nation. For more information, please visit: www.eandi.org.

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