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CRITICAL SYSTEMS REALTY

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To Whom It May Concern:

My company is a real estate and construction firm for acquiring, building and operating critical data center facilities. After five years, we needed to perform some minor repairs on our Duro-Last membrane roof in a way that met the requirements of the standing warranty. And, in the long term, to finish up an attached building with that solution. We reached out to Duro-Last to find authorized roofers in our area, and issued RFPs.

Tri-State Commercial Roofing responded and from that response and meeting them for the site walk through, we were greatly impressed with the owner Stuart Roberts and his team and their approach, and expertise. In their responses, they also understood and provided for the requirements of working at a secure data center facility where rooftop HVAC is considered part of the critical infrastructure, and site access is part of the daily record. We accepted their bid.

The entire experience was so successful, we also then accepted their "Add Alternate" to finish the roof on the connected older building – a much larger scope. From that time to now, we consider this to have been a super successful relationship every step of the way. Stu listened to all our questions, made efficient and expert recommendations at each step of the process – from drainage, coping repair, removal of derelict equipment and old skylights. His team was very respectful of the property and our time, and worked diligently to execute and finish the process in a way that left us feeling secure and that we'd made the right decision in hiring Tri-State Commercial Roofing.

It is worth adding, the job had to finish through the outbreak of the COVID-19 virus, and Tri-State worked with us to follow state guidelines and get the job done. We recommend Tri-State Commercial Roofing, highly.

Very sincerely yours,

Anthony Patton
Center Director, Operations
New York

AP/gsp