



EXCELLENCE IN SINGLE-PLY

## B&B Sheet Metal & Roofing, Inc.

B&B Sheet Metal & Roofing, Inc. has been serving the roofing needs of the upper Midwestern U.S. for decades. Founded in 1983 by Brad Burns, B&B started as a small commercial and residential roofing company in Buffalo, Minnesota. Today they have expanded into a full-service roofing contractor with more than 60 employees. Specializing in single-ply, built-up and metal roofing, B&B Roofing is able to serve not just the Buffalo, MN area, but the entire Minneapolis/St. Paul metro and beyond, including all of Minnesota and western Wisconsin.

Having installed and warranted more than 12 million square feet of Carlisle SynTec single-ply roofing membrane, B&B Roofing has received Carlisle's prestigious ESP (excellence in single-ply) award 17 years in a row, from 1998-2014. They are 1 of 18 roofing contractors in North America to receive the ESP award every year since its creation in 1998. The ESP award, one of the most recognized awards in the single-ply industry, goes to Carlisle authorized applicators who exceed Carlisle standards for customer service, timely deliveries and quality applications. With the ESP distinction, B&B Roofing can offer unmatched Carlisle warranties for up to 30 years.



### B&B Sheet Metal & Roofing, Inc.

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### Quick Facts

- Founded in 1983
- Carlisle Authorized Applicator since 1990
- 842 Perfect 10 Installations
- Over 12 million square feet of Carlisle membrane installed

### Awards

- 17 Carlisle ESP Awards – 1998-2014
- Member of Carlisle's 500 Hall of Fame
- Carlisle Centurion Award

### Personnel

- Brad Burns  
*President*
- Dave Theno  
*Vice President/Service Department*
- Roger Irwin  
*Safety Director/Estimator*
- Kevin Borgstrom  
*Estimator/Project Manager*
- Adam Jessen  
*Service Department*
- Bruce Smith  
*Controller*

**CARLISLE**  
SYNTEC SYSTEMS



March 2015

Brad Burns  
B & B Sheet Metal & Roofing, Inc.  
210 Centennial Drive  
Buffalo, MN 55313



Dear Brad,

On behalf of Carlisle SynTec, I would like to congratulate you and everyone at B & B Sheet Metal & Roofing, Inc. for recently receiving Carlisle's 2015 Excellence in Single-Ply (ESP) award. One of the most prestigious awards in the commercial roofing industry, ESP was created 18 years ago to identify and reward Carlisle's most successful contractors. ESP status is given out annually to a small percentage of Carlisle's most dedicated and professionally minded applicators. Selection into this elite group is based on a company's volume and quality of Carlisle single-ply roofing systems.

B & B Sheet Metal & Roofing, Inc. has installed and warranted 12,662,559 square feet of Carlisle's single-ply roofing systems over the years and has completed 851 Perfect 10 installations as judged by Carlisle's final inspection process. It is obvious that your company is committed to installing Carlisle's roof systems with the utmost care.

It is this unyielding dedication to quality, coupled with the sheer volume of your installations that has allowed B & B Sheet Metal & Roofing, Inc. to receive the ESP distinction. You are one of a select group of authorized applicators that has received this honor, solidifying your elite status within our contractor recognition program.

Carlisle is grateful for the strong partnership we share with B & B Sheet Metal & Roofing, Inc. and we appreciate the hard work and dedication you have put forth, not only in 2014, but in previous years as well. Once again, I would like to congratulate you on your latest achievement and wish you the best moving forward.

Sincerely,

A handwritten signature in black ink that reads "Nick Shears".

Nick Shears  
Vice President  
Sales & Marketing