

# VALENCIA-LEACH LLC

2704 Juniper Ave • Boulder, CO • 80304

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February 28, 2013

To whom it may concern:

It is my pleasure to share our experience hiring and working with Northern Lights Exteriors to completely re-roof a 52 unit, seven building, apartment complex located in Boulder, Colorado. The roof had been destroyed by wind and hail, thus working with a restoration contractor who could coordinate details and payment with the insurance company was of paramount importance.

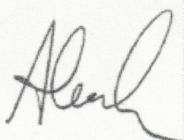
Every interaction our tenants, property management company and we, the owners, had with James Hooven, President of Northern Lights Exteriors, was nothing short of professional and educational. James patiently walked us through the work quote, which was prepared using the same program many insurance adjusters utilize, called Xactimate. While the Northern Lights team was assessing the damaged roof, they realized some immediate needs where the roof was directly exposed to the elements. Before knowing if Northern Lights Exteriors was chosen for our job, they patched those spots. James' expertise was of great benefit when negotiating and relaying the final job to the insurance company.

The cost of the re-roofing job was \$111,842.51, which included \$12,000 in chimney flashing that was missing from the insurance company's account of coverage. Bids from other contractors missed that piece from their quote. Further, James' extensive product knowledge resulted in a recommendation to use class IV impact resistant roofing product, that in the long run, is saving us on insurance premiums while providing a better roof.

Northern Lights coordinated all work with the 52 tenants. There were no tenant complaints made while the work was performed, which is impressive. The new roof was completed in the timetable promised. Additionally, James was extremely patient when receiving payment from the insurance company.

We recommend Northern Lights Exteriors without reservation.

Sincerely,



Angie Leach  
Managing Member, Valencia-Leach LLC