



G R E S H A M
S M I T H A N D
P A R T N E R S

May 27, 2010

To Whom it May Concern;

It is my pleasure to write this letter of reference for **ANF Construction Company**. I have worked with ANF for the past 10 years. We have worked very closely with Al Gill and Al Fernandez and many of their expert superintendents on multiple hospital and healthcare projects in South Florida. We have always found their staff to be knowledgeable and experienced in all facets of the construction process. Their documents are always well organized and their meetings are held with the utmost of professional manners while always working in the best interests of the project at all times.

We have found their estimating group to be excellent and provide detailed and complete cost breakdowns. They offer reliability in the information they provide and are consistently in touch with market conditions. Most recently they have worked with us on the Memorial Hospital West Bed Tower Addition, a 72,000gsf four story addition to the existing hospital. They have been instrumental in pricing the design as it has been developed over time. They also worked with us to meet the Owner's budget goals for the associated revisions to the Central Plant that will service the bed tower addition.

The Central Energy Plant project began in 2008. ANF is just completing construction on the initial phase. ANF worked on the project from Schematic Design and submitted a GMP budget within 1% of their projected cost at Schematic Design. Their ability to listen during preconstruction, understand the design intent of the project, and provide consistently accurate cost information during preconstruction makes them an asset to any project team.

As architect's specializing in healthcare design, it is of utmost importance to us that the contractors we use are knowledgeable and aware of the intricacies of building in a delicate environment such as a hospital. We have found ANF to be conscious of the challenges related to construction within occupied hospitals and other medical facilities.

Gresham, Smith and Partners core values; "*Respect, Commitment, Integrity and Teamwork*" are shared by ANF, making them an excellent partner over the years.

If you need additional information, please feel free to contact me at the following number (954) 981-9100.

Sincerely,

Edward Hengtgen
Division Vice President/Principal

Design Services For The Built Environment

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Firm's Florida Cert. No. AAP000034 / CA3806 / IB26000797 / LC26000381